FIND YOUR PHOENIX

A BETTER LIFE STARTS HERE



Before You Visit an Arizona Model Home

NEW CONSTRUCTION BUYER GUIDE

1 Why New Construction Is Different

Builder incentives, pricing, lot premiums, financing specials, and upgrade packages can change frequently. What is available in one community or with one builder may be completely different somewhere else.

2 Why Your First Visit Matters

Many builders prefer buyers to register with their real estate agent on the very first visit. If you visit a builder model home without your agent, it may affect how representation is handled later. Policies vary by builder, so it is smart to plan ahead.

3 How I Help Before You Go

I can contact builders before your visit, ask about current incentives, confirm community details, compare nearby options, and help you prepare questions so you can make the most of your time.

Good to Know

- ✓ Incentives can change at any time.
- ✓ Builder policies are not all the same.
- ✓ Bringing your agent on your first visit is often important.
- ✓ A little planning can help you compare communities more confidently.

Laura Turner | REALTOR®

602-818-7919 Laura@az1homesearch.com www.lauraturnerrealtor.com

Builder incentives, registration procedures, pricing, availability, and policies vary by builder and may change without notice. Buyers should verify current details directly with the builder.

ARIZONA ONE | real Real Broker, LLC

EQUAL HOUSING OPPORTUNITY